

## Pro Coach Mastermind Live Event: Create Predictable Sales Revenue with Aaron Ross AM Chat File Nov 18, 2020

00:09:11	Carey Harlan:	Good morning from Ohio Zion :)
00:09:11	aaron ross:	Hi from edinburgh
00:09:18	Laura Aziz:	Hello Laura from Chicagoland
00:09:20	Carey Harlan:	Good morning from Ohio
00:09:27	aaron ross:	Hi from edinburgh
00:09:28	Deb Doel-Hammond:	Deb from New Mexico
00:09:35	Raju Vir:	Raju Vir from Saudi Arabia
00:09:36	Priscilla Fernandes de Araujo:	Hi from Warsaw
00:09:38	Humberto Souza:	Hi from Brazil
00:09:41	Diana NDucker:	Good morning from Mexico City
00:09:42	Karl Robins:	Hi from North Carolina, USA
00:09:51	blanca blaney:	good morning from Connecticut, USA
00:10:12	Vincent Reyes:	Hi from the Philippines
00:10:19	Stacy Henry:	Good morning from Park City, Utah
00:10:23	Eva Szita-Morris:	Will we hav emotse? Please let us know
00:10:34	Franck Ramaroson:	Hi from Paris
00:11:33	Howard Ting:	Hello from Playa Tambor, Costa Rica (although I home is Northern California)
00:11:55	Kay Leigh Hagan:	Hello from Santa Fe, New Mexico, US

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00:11:56	Eva Szita-Morris:	will we have notes?
00:12:05	Mariam Mdope:	Hello from Tanzania
00:12:07	Resty - PCM Support:	Please make sure you send your chat box messages to "All panelists and attendees."
00:12:19	Amy Kessler:	Good morning from Edmond, OK
00:12:39	Zion Kim:	Please send all messages to Panelists AND Attendees
00:12:40	Zion Kim:	Please send all messages to Panelists AND Attendees
00:12:40	Zion Kim:	Please send all messages to Panelists AND Attendees
00:12:43	Cat Totty:	individual coach
00:12:50	Resty - PCM Support:	Kindly use the chatbox for comments and feedback and theQ&A box for your questions.
00:12:50	Zion Kim:	Books: Predictable Revenue
00:13:02	Carlos Esteban:	Hi from Barcelona
00:13:09	Zion Kim:	From Impossible To Inevitable (with Jason Lemkin)
00:13:11	Aigul Shamshildayeva:	Hi from Almaty, Kazakhstan!

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00:14:06	Sara Jane Lowry:	es
00:14:11	Marion Garber:	yes
00:19:26	Zion Kim:	<p>Please send all messages to Panelists AND Attendees<sup>[P]</sup><sub>[SEP]</sub></p> <p>Please send all messages to Panelists AND Attendees<sup>[P]</sup><sub>[SEP]</sub></p> <p>Please send all messages to Panelists AND Attendees</p>
00:31:34	Lorna Shaw:	<p>Too many ideas, how do you sift through and get to the core of what to do?</p>
00:33:54	Sarah Scala:	will we get these slides after the program?
00:35:08	Zion Kim:	Please put your questions in the Q&A box!
00:35:35	Resty - PCM Support:	<p>Yes, we'll upload it in your Pro Coach member's area up until next week, together with the other resources and the session's recording.</p>
00:54:13	Dr Collette J-A Smith:	Don't worry about that. ??
00:54:25	Stacy Brooks:	<p>Have to leave early, great info would love to get recording and slides. thanks</p>
00:55:18	Resty - PCM Support:	<p>^^Yes, we'll upload it in your Pro Coach member's area up until next week, together</p>

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with the other resources and the session's recording.

00:57:31	Dr Collette J-A Smith:	Hi Zion. Can you please drop the link to our Pro Coach members area? Ty
00:58:05	Zeeshan Aziz:	Pro Coach Members Area:  <a href="https://www.wbecs.com/wbecs20/procoach/">https://www.wbecs.com/wbecs20/procoach/</a>
00:58:30	Dr Collette J-A Smith:	Awesome! Ty Zion!
01:04:01	Dr Collette J-A Smith:	Aaron, why do you separate ideal companies from ideal buyers?
01:07:41	Dr Collette J-A Smith:	Love this "So what?" concept!
01:10:42	Zion Kim:	Please post any questions in Q&A session
01:10:51	Zion Kim:	Here is the Kill a word slideshare that Aaron just mentioned... <a href="https://www.slideshare.net/PatrickEMcLean/how-to-kill-a-word">https://www.slideshare.net/PatrickEMcLean/how-to-kill-a-word</a>
01:15:07	Dr Collette J-A Smith:	Aaron, thank you.
01:17:39	Zion Kim:	Yessss!
01:30:12	Zion Kim:	Hiring has been a huge forcing function for me!
01:32:43	Karl Robins:	Thanks for sharing so much of your vulnerability

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		and your personal journey through all these projects and steps!
01:33:39	Patti Blackstaffe:	I am having to run - Zion, is there an assessment with this one?
01:34:01	Zeeshan Aziz:	No assessment but we will make sure all resources are available in your members area.
01:34:16	Patti Blackstaffe:	Thank you very much Aaron and Zion!
01:34:21	Diane Watson:	I have to log out. Good program.
01:34:25	Howard Ting:	Thank you very much Aaron and Zion!
01:34:27	Edmund Settle:	thanks guys
01:34:42	WILLIAM CATHER:	Zion, Thanks for inviting Aaron. Great session!
01:34:46	Humberto Souza:	Thanks for this excelent presentation
01:34:51	Stephanie Colegrove:	Excellent presentation. So much value. Thank you!
01:35:04	Dr Collette J-A Smith:	Excellent content & tips! Thanks Aaron & Zion!  ???????
01:35:09	Diana Cherniavska:	Thank you very much for sharing! Awesome session and very useful information.
01:35:17	Elizabeth Hall:	Thank you for this session! It has been so

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		valuable and thought provoking
01:35:29	Raju Vir:	Thank you for sharing so much about yourself and the noble cause Aaron.
01:35:34	Deborah Aurianivar:	it has been drilled into me to not share personal things, thanks for the relief of letting that go. hugs!
01:36:09	blanca blaney:	Thank you Aaron and Zion...Need to go to my coaching call
01:36:11	Deborah Aurianivar:	...and you as a role model for that
01:36:26	Diane Walker:	is there a feedback survey?
01:36:33	Barbara Girson:	Thanks Aaron. I appreciate your unassuming, casual and authentic style of delivery while offering solid content. Excellent use of my time.
01:36:37	MARY STOER-WENGER:	Thank you for a refreshing perspective and for strategies for application.
01:36:37	Jane Sheppard:	Thank you, Aaron and Zion for such an authentic and practical session.
01:36:45	Somayaji Manikantan:	Thank you Zion.great flow chat aaron (all lowercase :) appreciate you sharing your quirks, thoughts and tips. loved it. gratitude

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01:36:46	Aigul Shamshildayeva:	Thank you so much for a great session Aaron and Zion! A lot of useful info!
01:36:48	Susanne Foster:	Thank you for your calm, engaging delivery of actionable steps we can all take to move forward.
01:36:50	Dr Collette J-A Smith:	My first assignment is to communicate with greater brevity! 🤔🤔
01:38:00	Carey Harlan:	Awesome, thanks so much!!!!
01:38:09	Priscilla Fernandes de Araujo:	Thank you so much for the session
01:38:12	Machel Jordan:	Great session! Thanks!)
01:38:43	Viviana Pallares:	woooowwww thank you!! I'm going to read your books
01:38:45	Veronica Wantenaar:	good to know it takes time so to keep going
01:39:23	Deborah Aurianivar:	ty for the pdf
01:39:25	Diana Wrencher:	Thanks