

00:24:08	Resty Herico:	Hi all! Kindi	ıy u	se	tne (Q&A	оох то	r ques	stions	and	tne cn	at box	(
		_											

For comments, insights and suggestions. Thanks!

00:26:34 Resty Herico: Hi all! Kindly use the Q&A box for questions and the chat box for

Comments, insights and suggestions. Thanks!

00:26:59 Bill Philpotts: Hi Bill from Buenos Aires, Argentina

Will there be slides? Will they be provided separately after the

talk?

00:27:39 Resty Herico: Sessions resources are normally uploaded in the member's area.

00:27:57 Zion Kim: Slides will be made available :)

00:27:59 Zion Kim: We got you guys!

00:28:47 Zion Kim: Session will be 60 minutes!

01:09:48 Zion Kim: Sorry, session will be 90 minutes :)

01:11:58 Lynn Pavlis-Jenkins: Can you speak to how Facebook charges to launch this kind of

Campaign?

01:14:54 Zion Kim: We have a whole presentation on TOF, MOF, and BOF

01:16:50 Zion Kim: TOF = Top of the Funnel, MOF = Middle of the funnel, BOF =

Bottom of the funnel

01:18:35 Zion Kim: No authority content?

01:22:46 Zion Kim: Yes we have training on that inside of your membership!



01:25:30 Resty Herico: There's a video on finding your Niche here, from your Pro Coach

Member's area.

https://www.wbecs.com/wbecs20/procoach/module/analyze/

01:25:45 Resty Herico: you may be asked to login if you haven't done so already.

O1:25:46 Zion Kim: You can also find the Foundations training here:

https://www.wbecs.com/wbecs20/procoach/resource_library/li

ve-event-recordings/

01:26:20 Resty Herico: There's a video on finding your Niche here, from your Pro Coach

Member's area.

https://www.wbecs.com/wbecs20/procoach/module/analyze/ You may be asked to login if you haven't done so already.

01:29:13 Zion Kim: <3

01:33:55 Bill Philpotts: Please repeat that manager

01:34:07 Resty Herico: Facebook business manager: https://business.facebook.com/

01:34:18 Bill Philpotts: thks

01:38:50 Bill Philpotts: That sounds great!!!

01:39:07 Lynn Pavlis-Jenkins: A case study would be helpful

01:39:22 GLORIA TREISTER: Health and wellness

01:39:41 GLORIA TREISTER: Wanting to promote online programs for disease management

With a functional medicine approach

01:39:52 Kgomotso Sekhute: Exec and Team Coach | Transition Coach



01:40:04	GLORIA TREISTER:	Target audience will be mostly women
01:40:08	GLORIA TREISTER:	In middle age
01:40:31	GLORIA TREISTER:	many people have health problems that need help
01:40:52	Kgomotso Sekhute:	My clients are needing help with navigating business transition \ Ideal clients are C suite leaders (e.g. Divisional Heads)
01:41:20	Kgomotso Sekhute:	Yes; Health and Wellness works well
01:41:24	GLORIA TREISTER:	Inflammation for instance or mitochondrial health (fatigue, Heart problems, etc)
01:41:32	GLORIA TREISTER:	FATIGUE
01:41:42	Lynn Pavlis-Jenkins:	transition from work into retirement/world works People over 45/50 Global
01:41:45	GLORIA TREISTER:	DEPRESSION! HUGE
01:41:48	Kgomotso Sekhute:	Sleep problems cancer and diabetes
01:43:13	Kgomotso Sekhute:	Great idea to get to the big why; thanks Jeremy
01:46:45	Lynn Pavlis-Jenkins:	testimonials
01:49:53	Resty Herico:	The slides, as well as the other resources related to this session Will be uploaded in the Pro Coach member's area within 72 hrs after the session.
01:50:56	Zion Kim:	jeremy@builttoscale.co



01:51:03 Zion Kim: Contact info for Jeremy ^

01:52:05 Humberto Souza: dot com or dot co?

01:52:10 Lynn Pavlis-Jenkins: yes

01:52:11 Kgomotso Sekhute: Very helpful thank you

01:52:15 GLORIA TREISTER: YES

01:52:53 GLORIA TREISTER: In webinar on Monday... they said "3 surprising facts" is a good

Lead in regarding the problem.

01:53:31 Karen Mack: Yes, it's clear and helpful to understand what's involved with

Buying ads. I'm not at that point, but...I've much more informed on what to think about than I was before this call. For that, I am

grateful. Thanks Jeremy and Zion!!!

01:54:11 Humberto Souza: sorry Jeremy's email is .com or .co?

01:54:21 Zion Kim: .CO

01:55:34 Humberto Souza: thanks

01:56:26 GLORIA TREISTER: your audio just got crackly

01:56:30 Kgomotso Sekhute: Thanks for a fantastic session Jeremy and Zion.

01:56:32 GLORIA TREISTER: Now I cannot hear you

01:56:32 Angelica Jaramillo: you're cutting off

01:56:49 GLORIA TREISTER: Thank you very much! Time to go eat dinner. Much

Appreciated.

01:56:56 Bill Philpotts: we've lost your audio



01:56:59 Angelica Jaramillo: Thanks a lot

01:57:01 Angelica Jaramillo: got to go

01:57:05 Angelica Jaramillo: great session!

01:57:11 Bill Philpotts: Good

01:57:16 Lynn Pavlis-Jenkins: Thank you

01:58:32 Bill Philpotts: Terrific content

01:58:34 Kgomotso Sekhute: Much appreciated guys; lovely day further!

01:58:36 Luisa Recchia: Thank you!

01:58:39 Robert Donnan: Thanks, Jeremy. Great presentation

01:58:49 Kgomotso Sekhute: Are you still doing the poll?

01:59:04 Carlyn Saltman: Well done. Very clear. MANY THANKS!!